

CURRICULUM VITAE

Trevor L. Brown

August 2017

ADDRESS

John Glenn College of Public Affairs
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EDUCATION

Ph.D. Public Policy and Political Science, Indiana University, 1999

B.A. Public Policy, Stanford University, 1993

ACADEMIC APPOINTMENTS

Fellow, National Center of the Middle Market, Fisher College of Business, The Ohio State University, 2016-2018

Full Professor, John Glenn College of Public Affairs, The Ohio State University, 2015-present

Pasqual Maragall Chair Visiting Professor, Department of Economic Policy, University of Barcelona, 2011-2012

Associate Professor, John Glenn School of Public Affairs, The Ohio State University, 2007-2015

Assistant Professor, School of Public Policy and Management The Ohio State University, 2001-2007

Visiting Assistant Professor, School of Public & Environmental Affairs, Indiana University, 1999-2001

PROFESSIONAL POSITIONS

Dean, John Glenn College of Public Affairs, The Ohio State University, 2015-present

Director, John Glenn School of Public Affairs, The Ohio State University, 2014-2015

Interim Director, John Glenn School of Public Affairs, The Ohio State University, 2013-2014

Associate Director of Academic Affairs and Research, John Glenn School of Public Affairs, The Ohio State University, 2008-2013

Associate Project Executive, Parliamentary Development Project II, The Ohio State University/Indiana University/U.S. Agency for International Development, 2003-2013.

Long-Term Consultant, Parliamentary Development Project I, Indiana University/U.S. Agency for International Development, 2001-2003.

U.S. Project Manager, Parliamentary Development Project I, Indiana University/U.S. Agency for International Development, 1997-2001.

HONORS AND AWARDS

Inaugural Buckeye Wellness Leadership Award, The Ohio State University, 2015

National Academy of Public Administration Fellow (Inducted 2014)

Book of the Year (with Matt Potoski and David Van Slyke), Section on Public Administration Research, American Society for Public Administration, 2014

Scholar of the Year, National Institute of Governmental Purchasing, 2013

Journal of Policy Analysis and Management Classics Series: Articles: Public Management, “Managing Contract Performance: A Transactions Cost Approach” with Matt Potoski, 2012

John Glenn School of Public Affairs Outstanding Teacher of the Year, The Ohio State University, 2003, 2005, 2007, 2010

School of Public and Environmental Affairs Teaching Excellence Recognition Award, Indiana University, 2000

Honorable Mention (with Matt Potoski) Best Manuscript Competition, International Public Procurement Conference, October 2004.

PUBLICATIONS

Book Manuscripts

Germa Bel, Trevor Brown, Rui Cunha Marques (eds). 2014. *Public Private Partnerships: Infrastructure, Transportation, and Local Services* (Oxfordshire, UK: Routledge) [Conversion of 2013 edited symposium in *Local Government Studies*]

Trevor Brown, Matthew Potoski, and David Van Slyke. 2013. *Complex Contracting: Government Contracting in the Wake of the US Coast Guard's Deepwater Program*. (Cambridge, UK: Cambridge University Press)

Journal Articles

Ian Blount, Jay Seetherman, and Trevor Brown. Forthcoming 2017/2018. "The Impact of Strategy on Public Sector Set-Aside Programs: The Case of the State of Ohio", *The Journal of Public Procurement*.

Yong Woon Kim and Trevor Brown. 2017. "Autonomy versus Control in Procurement and Contracting: The Use of Cost Reimbursement Contracts in Three U.S. Federal Departments", *International Review of Administrative Sciences* 83(1S): 41-58.

Yong Woon Kim, Alex Roberts and Trevor Brown. 2016. "The Impact of Product Characteristics and Market Conditions on Contract Type: The Use of Fixed-Price versus Cost Reimbursement Contracts in the U.S. Department of Defense", *Public Performance Management Review* 39(4): 783-813.

Trevor Brown, Matt Potoski, and David Van Slyke. 2016. "Managing Complex Contracts: A Theoretical Approach", *Journal of Public Administration Research and Theory* 26(2): 294-308.

Trevor Brown, Matt Potoski, and David Van Slyke. 2015. "The Impact of Transaction Costs on Mixed Service Delivery", *Journal of Strategic Contracting and Negotiation* 1(4):239-267.

Germa Bel, Trevor Brown, Mildred Warner. 2014. "Editorial Overview: Symposium on Mixed and Hybrid Models of Public Service Delivery," *International Public Management Journal* 17(3): 1-11.

Germa Bel, Trevor Brown, Rui Cunha Marques. 2013. "Public Private Partnerships: Infrastructure, Transportation, and Local Services," *Local Government Studies* 39(3): 303-311.

Trevor Brown, Ting Gong, and Yijia Jing. 2012. "Collaborative Governance in Mainland China and Hong Kong: Introductory Essay," *International Public Management Journal* 15(4): 393-404. Reprinted in Chinese in *International Public Management Journal* 16(S1): 1-9.

Yong Woon Kim and Trevor Brown. 2012. "The Importance of Contract Design," *Public Administration Review* 72(5): 687-696.

Trevor Brown. 2010. "The Evolution of Public Sector Strategy," *Public Administration Review* 70(S1): S212-S214.

Irina Khmelko, Charles Wise, and Trevor Brown. 2010. "Committees and Legislative Strengthening: The Growing Influence of Committees in Ukraine's Policy-Making Process." *Journal of Legislative Studies* 16(1): 73-95.

Trevor Brown, Matt Potoski, and David Van Slyke. 2010. "Contracting for Complex Products." *Journal of Public Administration Research & Theory* 20(Supplement 1):i41-i58.

Trevor Brown. 2008. "The Dynamics of Government-to-Government Contracts." *Public Performance Management Review* 31(3):364-386.

Trevor Brown, Matt Potoski, and David Van Slyke. 2008. "Changing Modes of Service Delivery: How Past Choices Structure Future Choices." *Environment and Planning C: Government and Policy* 26(1): 127-143.

Trevor Brown, Matt Potoski, and David Van Slyke. 2007. "Trust and Contract Completeness in the Public Sector." *Local Government Studies* 33(4): 607-623.

Trevor Brown. 2007. "Coercion versus Choice: Citizen Evaluations of Public Service Quality across Methods of Consumption." *Public Administration Review* 67(3): 559-572.

Trevor Brown, Matt Potoski, and David Van Slyke. 2006. "Managing Public Service Contracts: Aligning Values, Institutions, and Markets." *Public Administration Review* 66 (3): 323-331. Reprinted in Robert Durant and Jennifer Durant (eds.). 2012. *Debating Public Administration: Management Challenges, Choices, and Opportunities* (Boca Raton, FL: CRC Press).

Trevor Brown and Matt Potoski. 2006. "Contracting for Management: Assessing Management Capacity under Alternative Service Delivery Arrangements." *Journal of Policy Analysis and Management* 25(2): 323-346.

Trevor Brown. 2005. "The Promise and Challenges of Geographic Program Performance Analysis." *Public Performance and Management Review* 29 (2): 164-190.

Trevor Brown and Matt Potoski. 2005. "Transaction Costs and Contracting: The Practitioner Perspective." *Public Performance and Management Review* 28(3): 326-351.

Trevor Brown and Matthew Potoski. 2004. "Managing the Public Service Market." *Public Administration Review* 64: 656-669.

Trevor Brown and Matt Potoski. 2004. "Assessing the Management Costs of Delivering Services under Alternative Institutional Arrangements," *Journal of Public Procurement* 4: 375-

396.

Trevor Brown and Charles Wise. 2004. "Constitutional Courts and Legislative-Executive Relations," *Political Science Quarterly* 119: 143-169.

Trevor Brown and Matt Potoski. 2003. "Transaction Costs and Institutional Explanations for Government Service Production Decisions." *Journal of Public Administration Research & Theory* 13: 441-468.

Trevor Brown and Matt Potoski. 2003. "Managing Contract Performance: A Transaction Costs Approach," *Journal of Policy Analysis and Management* 20: 275-297.

Trevor Brown and Matt Potoski. 2003. "Contract Management Capacity in Municipal and County Governments," *Public Administration Review* 63: 153-164.

Trevor Brown. 2002. "Local Autonomy versus Central Control during Transition." *Environment and Planning C: Government and Policy* 20: 889-910.

Charles Adams, Michael Bell and Trevor Brown. 2002. "Building Civic Infrastructure: Implementing Community Partnership Grant Programs in South Africa." *Public Administration and Development* 22: 293-302.

Charles Wise, Vladimir Pigenko, and Trevor Brown. 2002. "Elite Attitudes and Democratic Stability," *Europe-Asia Studies* 54: 87-107.

Trevor Brown. 2001. "Contracting Out by Local Governments in Transitioning Nations," *Administration and Society* 32: 728-755.

Trevor Brown. 2001. "Local Economic Development and Local Taxation," *Urban Affairs Review* 36: 406-429.

Trevor Brown. 2001. "Decentralization, Centralization and Subnational Government Capacity in Ukraine," *Policy & Management Review* 1: http://www.spafef.com/PMR_PUB/index.html

Charles Wise and Trevor Brown. 1999. "Democratization and the Separation of Powers in Ukraine," *Communist and Post-Communist Studies* 32: 23-44.

Charles Wise and Trevor Brown. 1998. "The Consolidation of Democracy in Ukraine," *Democratization* 5: 116-137.

Charles Wise and Trevor Brown. 1996. "Laying the Foundation for the Institutionalization of Democratic Parliaments in the Newly Independent States," *The Journal of Legislative Studies* 2: 216-244.

Charles Wise and Trevor Brown. 1996. "The Internal Development of the Ukrainian Parliament," *Public Administration and Development* 16: 265-279.

Book Chapters

Zach Huitink, David Van Slyke, and Trevor Brown. 2014. "Contracting: Pursuit of Public Purposes," in Jim Perry and Rob Christensen (eds.), *Handbook of Public Administration*, 3rd edition (Josey Bass).

Trevor Brown, Matt Potoski, and David Van Slyke. 2009. "Accountability Challenges in Public Sector Contracting for Complex Products," in George Frederickson and Mel Dubnick (eds.), *Accountability in the Public Sector* (Dayton, Ohio: Kettering Press).

Trevor Brown, Yijia Jing, Bert Rockman and Eckhard Schröter. 2006. "Rolling Back the State? A Tale of Privatization in the United States and Germany," in David Eaton (ed.), *The End of Sovereignty? A Transatlantic Perspective*, Transatlantic Public Policy Series vol 2 (Munster, Germany: LIT Verlag)

Bert Rockman and Trevor Brown. 2004. "New Economy, New Institutions, Old Problems for Democracy," in Ederhard Bohne, Charles F. Bonser, and Kenneth M. Spencer (eds.), *Transatlantic Perspectives on Liberalization and Democratic Governance* (New Brunswick, CT: Transaction Publishers), 190-206.

Charles Wise and Trevor Brown. 1999. "When Governments Disagree: A Comparative Analysis of Conflict Resolution Mechanisms in Intergovernmental Relations in Three Nations," in *The Challenge of New Governance in the 21st Century: Achieving Effective Central-Local Relations* (Tokyo, Japan: National Institute for Research Advancement).

Other Publications

Trevor Brown and Amanda Girth. May 2017. "Examining the Effects of Set Aside Policies on Competition and Growth for Small and Mid-Sized Suppliers," *Proceedings of the 14th Annual Acquisition Research Symposium* (Monterrey, CA: Naval Postgraduate School)

Trevor Brown. June/July 2013. "Combining Rules and Relationships," *Government Procurement* 21 (3): 8.

Trevor Brown, Matthew Potoski, and David Van Slyke. June 2012. "Governing Contracting's Ills and Cures: Rules and Relationships," *PUBLIC: Newsletter of the Institute of Public Governance and Management*, ESADE (<http://www.esade.edu/public/>)

Trevor Brown, Matthew Potoski, and David Van Slyke. 2008. "Simple and Complex Contracting," *PA Times* 31(7): 5.

Trevor Brown, Matt Potoski, and David Van Slyke. July/August 2008. "Managing Complex Contracts," *Administration Focus* 76(4): 50-51.

Charles Adams, Michael Bell and Trevor Brown. 2003. “Strengthening Civil Society in South Africa: The Community Partnership Grant Program.” *Proceedings of the 95th Annual Conference on Taxation* (Washington, DC: National Tax Association).

Trevor Brown and Matthew Potoski. 2003. “Managing Local Government Service Delivery: Harnessing the Upside of Contracting,” *Policy Currents* 12 (2): 4-8.

PROFESSIONAL REPORTS

Trevor Brown, Yong Woon Kim and Alex Roberts. 2015. *Product Characteristics, Market Conditions and Contract Type: U.S. Department of Defense Use of Fixed-Price and Cost Reimbursement Contracts*. Acquisition Research Sponsored Report Series (Monterey, CA: Naval Postgraduate School) Trevor Brown, Yong Woon Kim and Alex Roberts. 2013. *Product Characteristics and Contract Design* (Washington DC: National Institute of Governmental Purchasing)

Trevor Brown. 2013. *A Guide for Agency Leaders on Federal Acquisition: Major Challenges Facing Government* (Washington DC: IBM Center for the Business of Government)

Trevor Brown, Matthew Potoski, and David Van Slyke. 2010. *Improving Government Procurement: Lessons from the Coast Guard’s Deepwater Program*. Acquisition Research Sponsored Report Series (Monterey, CA: Naval Postgraduate School).

Trevor Brown, Matthew Potoski, and David Van Slyke. 2010. *Contracted Versus Internal Assembly for Complex Products: From Deepwater to the Acquisition Directorate in the U.S. Coast Guard* (Washington DC: IBM Center for the Business of Government).

Trevor Brown, Sergio Fernandez, and Alex Heckman. 2010. *Report – States Buying Smarter: Lessons in Purchasing and Contracting from Minnesota and Virginia* (Washington DC: Pew Center on the States).

Trevor Brown, Sergio Fernandez, and Alex Heckman. 2010. *Issue Brief – States Buying Smarter: Lessons Learned from Minnesota and Virginia* (Washington DC: Pew Center on the States)

Trevor Brown, Matthew Potoski, and David Van Slyke. 2008. *The Challenge of Contracting for Large Complex Projects: A Case Study of the Coast Guard’s Deepwater Program* (Washington DC: IBM Center for the Business of Government).

Charles Wise and Trevor Brown. 2007. *Strategic Assessment of the Present State of Public Administration Education and Training in Ukraine and Prospects for Launching a Capacity Building Institution for Public Officials*. Assessment report prepared for the Eurasia Foundation and the U.S. Agency for International Development.

Contributor. 2006. *Support for DCHA/DG Technical Leadership Agenda in Legislative Strengthening: Parliamentary Immunity*. Research report prepared for the U.S. Agency for International Development based on analysis of legislative immunity practices in a variety of transitioning

nations.

Trevor Brown and Chris Detwiler. 2006. *Evaluation of the Ohio Leadership Forum*. Evaluation report prepared for West Wind Education Policy, Inc. based on analysis of leadership training program for district superintendents and Ohio Department of Education staffers.

Trevor Brown and Jennifer Evans-Cowley. 2003. *Citizen Satisfaction with Public Services in the Columbus Metropolitan Area*. Technical report prepared for Ohio municipal governments based on research funded by The Ohio State University Center for Urban and Regional Analysis.

Trevor Brown, Lewis Horner, Edward Malecki and Luksamee Jeawetchasil. 2002. *Report to the City of Columbus: 2002 Citizen Satisfaction Survey*. Technical report prepared for the City of Columbus on behalf of the Center for Survey Research, The Ohio State University.

Trevor Brown, Vladimir Pigenko, and Edward Rakhimkulov. 1999. *Comparative Survey Results of the 13th and 14th Convocation of the Verkhovna Rada*. Technical report prepared for the U.S. Agency for International Development, Ukraine mission.

Trevor Brown and Michael McGuire. 1997. *The Development of Local Self-Government in Ukraine*. Technical Report prepared for the U.S. Agency for International Development, Ukraine mission.

Michael McGuire and Trevor Brown. 1997. *Training and Capacity Assessment of Local Self-Government Councils in Ukraine*. Technical Report prepared for the U.S. Agency for International Development, Ukraine mission.

TRAINING MANUALS

Trevor Brown and Robert Agranoff (eds.). 1999. *Strategic Decision-Making for Economic Development*. Training manual prepared for the U.S. Agency for International Development, Ukraine mission.

Trevor Brown, Robert Agranoff, and Anatoliy Tkachuk (eds.). 1998. *Organizing and Managing Democratic Local Councils*. Training manual prepared for the U.S. Agency for International Development, Ukraine mission.

Robert Agranoff, Anatoliy Tkachuk, and Trevor Brown. 1998. *Handbook on Local Self-Government* (Kyiv, Ukraine: Parliamentary Development Project). Handbook prepared for the U.S. Agency for International Development, Ukraine mission.

CONGRESSIONAL TESTIMONY

Testimony on the Small Business Administration's Contracting Programs, Small Business

Committee, U.S. House of Representatives, Washington, DC, September 19, 2007.
<http://www.youtube.com/watch?v=1qtE0dh8hKw>

AGENCY CITATIONS

Government Accountability Office. September 9, 2015. Pay for Success: Collaboration among Federal Agencies Would be Helpful as Governments Explore New Financing Mechanisms. GAO-15-646.

Office of Management and Budget, Executive Office of the President. October 27, 2009. Memorandum for Chief Acquisition Officers, Senior Procurement Executives, Chief Financial Officers, and Chief Human Capital Officers.
<http://glennschool.osu.edu/news/omb/Acquisition%20Workforce%20Plan%2010-27-2009.pdf>

EDITORIALS

“Analysis: 3 Ways to Avoid Another HealthCare.gov Mess,” (with David Van Slyke). *Government Executive*. November 11, 2013.
<http://www.govexec.com/management/2013/11/analysis-3-ways-avoid-another-healthcaregov-mess/73580/>

“Knowing What to Buy,” *New York Times*. April 4, 2011.
<http://www.nytimes.com/roomfordebate/2011/04/03/is-privatization-a-bad-deal-for-cities-and-states/knowning-what-to-buy>

MEDIA INTERVIEWS, QUOTES, CITATIONS,

Online

IndyStar. September 13, 2015. Tony Cook. “BMV Gives Fired Workers Access to Your Auto Records.” <http://www.indystar.com/story/news/politics/2015/09/13/bmv-gives-fired-workers-access-auto-records/72079992/>

IndyStar. May 26, 2015. Tony Cook and Tim Evans. “Did Patronage Lead to BMV Overcharges?” <http://www.indystar.com/story/news/2015/05/23/patronage-lead-bmv-overcharges/27797473/>

IndyStar. April 8, 2015. Brian Eason. “Losing Firms to Get \$1.5M for Bids on Indy Justice Center.” <http://www.indystar.com/story/news/politics/2015/04/08/losing-firms-get-bids-indy-justice-center/25489717/>

IndyStar. October 24, 2014. Brian Eason. “Did Indianapolis cheat bidders in contract

award?" <http://www.indystar.com/story/news/politics/2014/10/24/unlicensed-qualified-city-award-contract-unfairly/17808369/>

Columbus Dispatch. September 22, 2014. Randy Ludlow. "Support for Minority Businesses Costing Ohio Taxpayers." <http://www.dispatch.com/content/stories/local/2014/09/21/state-paying-for-minority-contracts-a1.html>

IndyStar. August 25, 2014. Tony Cook. "Powerful State Health-Care Consultant Serves Two Bosses." <http://www.indystar.com/story/news/politics/2014/08/25/powerful-state-healthcare-consultant-serves-two-bosses/14468683/>

Interview. January 27, 2014. "Why are large procurements so complex? Healthcare.gov vs. Deepwater." DorobekINSIDER. <http://www.govloop.com/profiles/blogs/why-are-large-procurements-so-complex-insights-on-healthcare-gov->

Federal Computer Weekly. September 5, 2012. "Analysis: Some Long-Term Contracts Put Government at a Disadvantage." <http://fcw.com/articles/2012/09/05/contract-type-critical-need.aspx>

Bloomberg. Aug. 29, 2011. Brian Friel. "IT Profits Squeezed as U.S. Ups Price Pressure on Vendors" http://glennschool.osu.edu/news/brown_bloomberg.html

Salon. October 14, 2010. "War on terror" psychologist gets giant no-bid contract." http://www.salon.com/2010/10/14/army_contract_seligman/

Print

BusinessWeek. October 5-11, 2015. "Government Spending: Why Washington Pays Extra for Shoddy Work", 32-33.

IBM Business of Government Perspectives. April 2014. "Perspectives on Federal Acquisition and Complex Contracting with Professors Trevor Brown and David Van Slyke," IBM Center for the Business of Government. <http://www.businessofgovernment.org/sites/default/files/Perspectives.pdf>

The Wall Street Journal. August 17, 2010. "States Can No Longer Dodge the Budget Axe." <http://online.wsj.com/article/SB10001424052748704023404575429791117218392.html#articleTabs%3Darticle>

Radio

Interview. March 17, 2014. Conversations with Authors Series with Trevor Brown and David Van Slyke. The Business of Government Hour, Federal News Radio. <http://www.businessofgovernment.org/interview/conversations-authors-series-trevor->

[brown-david-van-slyke?nid=7444&page=&title=trevor%20brown&field org value=&field title2 value=&date filter\[min\]\[date\]=&date filter\[max\]\[date\]=](http://www.marketplace.org/topics/health-care/obamacare-what-we-have-here-failure-integrate)

“Obamacare: What we have here is a failure to integrate.” *Marketplace*. Thursday, October 24, 2013. <http://www.marketplace.org/topics/health-care/obamacare-what-we-have-here-failure-integrate>

Interview. September 5, 2013. *In Depth – Federal News Radio*. <http://www.federalnewsradio.com/1167/3443145/In-Depth-Show-Blog---September-5-2013> 10

“Ohio Governor Considers Privatizing State Turnpike.” *Marketplace*. Monday, October 15, 2012. <http://www.marketplace.org/topics/economy/ohio-governor-considers-privatizing-state-turnpike>
Television

“OSU Professors Watching Ukraine Closely,” NBC4. March 3, 2014. <http://www.nbc4i.com/story/24875000/osu-professors-watching-ukraine-closely>

BOOK REVIEWS

Adam Eckerd and Trevor Brown. 2011. “The Future of Public Administration around the World: The Minnowbrook Perspective.” *International Public Management Journal* 14(3): 363-368.
Trevor Brown. 2009. “Government by Contract: Outsourcing and American Democracy.” *Perspectives on Politics* 7: 961-962.

Trevor Brown. 2008. “Constitutions, Markets and Law: Recent Experiences in Transition Economies.” *Canadian-American Slavic Studies* 41: 245-247.

Trevor Brown. 2005. “If You Build It: Business, Government and Ontario’s Electronic Toll Highway.” *International Public Management Journal* 8(3): 447-450.

Trevor Brown. 2004. “Ukrainian Political Economy: The First Ten Years.” *Canadian-American Slavic Studies* 38: 474-475.

Trevor Brown. 2003. “Elections and Democratization in Ukraine.” *Canadian-American Slavic Studies* 37: 473-475.

Trevor Brown. 2002. “The Political Analysis of Postcommunism: Understanding Postcommunist Ukraine.” *Canadian-American Slavic Studies* 36: 493-495.

PROFESSIONAL PRESENTATIONS

Panelist, “The Gig Economy: The Rise of the Freelance Workforce”, National Association of Counties Annual Conference and Exposition, Columbus, Ohio, July 2017

Panelist, “The Future of Ohio’s Small Communities: Hope and Hopelessness”, ImpactOhio 2016 Post Election Conference, Columbus, Ohio, November 2016

Convener/Chair, “Fundraising, Philanthropy and Advancement for Public Affairs Schools”, National Association of Schools of Public Affairs and Administration, Annual Meeting, Brooklyn, New York, October 2015

“Partnerships for Fulfilling Arctic Responsibilities” (Zach Huitink, David Van Slyke, and Sean O’Keefe). Summit on the Alaskan Arctic, Anchorage, Alaska. August 2015.

“Public Administration Education and Training: Are We Teaching What Our Students Need to Know Now and What They Will Need to Know Fifteen Years from Now?” American Society of Public Administration, Chicago, Illinois, March 2015.

“Enhancing the Value of Contracting through Training and Education,” Central Ohio Organization of Public Purchasers – Northern Ohio Branch, Akron, Ohio, July 2014.

“Ukraine, Russia, and the West,” (with Dr. Myroslava Mudrak) Columbus Council on World Affairs, Columbus, Ohio, April 2014. <http://columbusworldaffairs.org/2014/april-15-2014/>

“Ukraine in Crisis,” (with Rudy Hightower) John Glenn School of Public Affairs, Columbus, Ohio, March 2014. <http://www.youtube.com/watch?v=XhzU7504gv8&feature=youtu.be>

Panelist, “Positioning MPA/MPP Students for Public Procurement Jobs,” National Association of Schools of Public Affairs and Administration, Annual Meeting, Washington, DC, October 2013.

“Complex Contracting: Lessons from Federal Procurement” National Institute for Governmental Purchasing, Miami Chapter, Miami, Florida, March 2013 and National Institute for Governmental Purchasing, National Forum, August 2013.

“Advancing in the Procurement Profession”, Central Ohio Organization of Public Purchasers, Columbus, Ohio, June 2013.

Moderator, “Will the Middle East Democratize?” John Glenn School of Public Affairs Washington Policy Forum, Washington, DC, April 2011.

Keynote Address, Central Ohio Organization of Public Purchasers Reverse Trade Fair, Columbus, OH, October 2009.

“The Challenge of Contracting for Large Complex Projects,” (with David Van Slyke) IBM

Center for the Business of Government breakfast briefing, March 2009, Washington, DC, and John Glenn School of Public Affairs Washington Academic Internship Program seminar, Washington, DC, July 2009.

“Partnership Opportunities with Civilian Universities for Reconstruction and Stabilization Knowledge and Training,” Integrated Training and Education Workshop, U.S. Army Peace Keeping and Stability Operations Institute, Carlisle Barracks, Pennsylvania, September 2007.

“Strategic Assessment of the Present State of Public Administration Education and Training in Ukraine and Prospects for Launching a Capacity Building Institution for Public Officials” (with Charles Wise), Eurasia Foundation and U.S. Agency for International Development, Kyiv, Ukraine, February 2007.

“Measuring Democratic Governance in Somaliland” (with Ahmed Diriye), Somaliland Policy and Reconstruction Institute Convention, Crystal City, Virginia, September 2006.

“Managing Contract Service Delivery,” Ohio City/County Management Association Winter Conference, Worthington, Ohio, January 2006.

“Citizen Satisfaction with Refuse Collection in the Columbus Metropolitan Area” (with Nathaniel Vogt), American Public Works Association, Dublin, Ohio, June 2003.

“Does Customer Service Matter in the Public Sector?” Department of City and Regional Planning, The Ohio State University, February 2003 and Center for Survey Research, The Ohio State University, May 2003.

“Local Autonomy and Local Government Financing in Ukraine,” Parliamentary Development Project Intergovernmental Relations Legislative Agenda Setting Conference, Kiev, Ukraine, November 2002

“Report to the City of Columbus: 2002 Citizen Satisfaction Survey,” Mayor, Cabinet and Press, City of Columbus, October 2002.

“Distribution of Responsibilities across Levels of Government in Ukraine,” Parliamentary Development Project Intergovernmental Relations Legislative Agenda Setting Conference, Kiev, Ukraine, November 2000.

“Intergovernmental Oversight and Control in the United States,” Parliamentary Development Project Conference on Legislative Oversight of the Executive for Ukrainian Parliamentarians, Kyiv, Ukraine, June 1996.

SCHOLARLY PRESENTATIONS

“The Diffusion of Service Delivery Practices within Local Governments” (with Matt Potoski and David Van Slyke), Workshop on Innovations in Service Delivery, University of Barcelona,

Barcelona, Spain, March 2016

“Strategic Management and Public & Nonprofit Research: Taking Stock, Looking Ahead” (plenary session with multiple presenters), Academy of Management, Vancouver, British Columbia, August 2015

“The Management Imperatives of Complex Contracting: Transportation and Human Services” (with Matt Potoski and David Van Slyke), Public Management Research Association meetings, University of Minnesota, Minneapolis, Minnesota, June 2015.

“Contracting for Complex Products: Lessons from Federal Government Procurement,” (with David Van Slyke), World Bank, Washington, DC and National Academy of Public Administration, Washington, DC, September 2014

“Construction of Defense Department Contracts in Thin Markets,” Acquisition Symposium, Naval Post Graduate School, Monterey, California, May 2014

“Managing Risk in Contracting: Product Characteristics and Contract Design”, Public Management Research Association meetings, University of Wisconsin, Madison, Wisconsin, June 2013.

“The Impact of Service Specific Characteristics and Bargaining Strength on Contract Type” Department of Public Administration, Florida International University, Miami, March 2013.

“The Impact of Values and Service Characteristics and Markets on the Use of Joint Service Delivery in the United States” (with Matt Potoski and David Van Slyke), Workshop on Mixed Forms of Service Delivery around the Globe, University of Barcelona, Spain, May 2012

“Contracting for Complex Products: The U.S. Coast Guard’s Deepwater Program”, Institute of Public Governance and Management, ESADE, Barcelona, Spain, February 2012

“Public Private Partnerships”, Workshop on Public Private Partnerships, Department of Economic Policy, University of Barcelona, Spain, May 2011

“Managing the Risks of Contracting for Complex Products” (with Matt Potoski and David Van Slyke), Public Management Research Association meetings, The Ohio State University, Columbus, Ohio, October 2009, and Association of Public Policy Analysis and Management conference, Washington, DC, November 2009.

“Contracting for Complex Products” (with Matt Potoski and David Van Slyke), “State of Agents” Workshop, University of Wisconsin – Madison, July 2008, Department of Economic Policy, University of Barcelona, Spain, September 2008, and Department of Public Administration, Florida International University, Miami, March 2009.

“Contracting Requirements and Costs” (with Ben Boettcher), Department of Economic Policy, University of Barcelona, Spain, September 2008.

“Accountability Challenges in Public Sector Contracting for Complex Products” (with Matt Potoski and David Van Slyke), Symposium on Public Accountability, Kettering Foundation, Dayton, Ohio, May 2008.

Chair/discussant, “New Transitions in Belarus and Ukraine,” Midwest Slavic Conference, The Ohio State University, Columbus, Ohio, April 2008.

“Designing and Managing Complex Contracts,” Faculty Colloquium, Evans School of Public Affairs, University of Washington, Seattle, Washington, February 2008.

“Complex Contracting: Lessons in Contract Management from the Department of Homeland Security’s Secure Border Initiative” (with Matt Potoski and David Van Slyke), Public Management Research Association meetings, October 2007, University of Arizona, Tucson, Arizona, and Association of Public Policy Analysis and Management conference, Washington, DC, November 2007.

“Learning from Experience and Managing the Transaction Costs of Internal and Contract Service Delivery” (with Matt Potoski and David Van Slyke), Association of Policy Analysis and Management, University of Wisconsin, Madison, Wisconsin, November 2006.

“Trust and Contract Completeness in the Public Sector” (with Matt Potoski and David Van Slyke), International Workshop on Local Government Reform: Privatization and Public-Private Collaboration, University of Barcelona, Spain, June 2006.

“Changing Modes of Service Delivery: Costs and Constraints” (with Matt Potoski and David Van Slyke), International Workshop on Local Government Reform: Privatization and Public-Private Collaboration, University of Barcelona, Spain, June 2006.

“Transaction Costs and the Changing Patterns of Local Service Delivery” (with Matt Potoski and David Van Slyke), Association of Policy Analysis and Management, Washington, DC, November 2005.

Chair, “Role/Financing of Nonprofits in Service Delivery,” Association of Policy Analysis and Management, Washington, DC, November 2005.

“Managing the Tools of Government: Contracting and Contract Management in the New Millennium,” (with Matt Potoski and David Van Slyke), National Public Management Research Conference, University of Southern California, Los Angeles, California, October 2005.

“Contracting for Management: Assessing the Management Capacity under Alternative Service Delivery Arrangements” (with Matt Potoski), Doctoral Colloquium, School of Public and Environmental Affairs, Indiana University, Bloomington, Indiana, January 2005, and Association of Policy Analysis and Management, Atlanta, Georgia, October 2004.

“The Impact of Service Experience and Service Type on Citizen Satisfaction with Public

Services”, Association of Policy Analysis and Management, Atlanta, Georgia, October 2004.

“Assessing the Management Costs of Delivering Services under Alternative Institutional Arrangements,” (with Matt Potoski), International Public Procurement meetings, Ft. Lauderdale, Florida, October 2004.

“Explaining Citizen Satisfaction with Public Services” (with Jennifer Evans-Cowley), Center for Urban and Regional Analysis, The Ohio State University, Columbus, Ohio, November 2003.

“Management in the Public Service Market Place” (with Matt Potoski), 7th National Public Management Research Conference, Washington, DC October 2003, and Association of Public Policy Analysis and Management Meetings, Washington, DC, November 2003.

“The Influence of Transaction Costs on Government Service Production Decisions,” (with Matt Potoski), 6th National Public Management Research Conference, Indiana University, October 2001.

“Managing Contract Performance: A Transaction Costs Approach,” Annual Meetings of the Association of Public Policy Analysis and Management, Washington, DC, November 2001.

“Measurement versus Management: How GPRA ‘Crowds Out’ Management in USAID,” Annual Meeting of the Association of Public Policy Analysis and Management, Seattle, WA, November 2000.

“Measuring Parliamentary Development: The Case of Ukraine’s National Parliament,” (with Vladimir Pigenko), Annual Meeting of Midwest Political Science Association, Chicago, IL, April 1999.

“Contracting Out by Local Governments in Transitioning Nations,” Annual Meeting of the Association of Public Policy Analysis and Management, Washington, DC, November 1999.

“When Governments Disagree: A Comparative Analysis of Conflict Resolution Mechanisms in Intergovernmental Relations in Three Nations,” (with Charles Wise), NIRA-NAPA International Conference on the Challenge of New Governance in the 21st Century: Achieving Effective Central-Local Relations, Tokyo, Japan, July 1998.

“Constitutional Courts and Legislative-Executive Relations,” Annual Meeting of the Midwest Political Science Association, Chicago, IL, April 1998.

“Democratization and the Separation of Powers in Ukraine,” (with Charles Wise), Annual Meeting of the Midwest Political Science Association, Chicago, IL, April 1997.

“Laying the Foundation for the Institutionalization of Democratic Parliaments in the Newly Independent States,” (with Charles Wise), Annual Meeting of the Midwest Political Science Association, Chicago, IL, April 1996.

FUNDING, GRANTS, AND FELLOWSHIPS

Co-Principal Investigator, National Center for the Middle Market, The Ohio State University, January 2016 (\$29,859)

Principal Investigator, Department of the Navy, Naval Postgraduate School Research Grant, September 2012-2014 (\$78,993)

Principal Investigator, IBM Business of Government Research Award, August 2012 (\$20,000).

Co-Principal Investigator (with Charles Wise), USAID, Parliamentary Development Project II, 2003-2013 (\$11,625,326)

Principal Investigator, Pew Center on the States, The Pew Center on the States Government Performance Project, July 2009 (\$44,870).

Co-Principal Investigator (with Matt Potoski and David Van Slyke), IBM Business of Government Research Award, February 2009 (\$20,000).

Co-Principal Investigator (with Matt Potoski and David Van Slyke), Department of the Navy, Naval Postgraduate School Research Grant, January 2009 (\$109,881)

Co-Principal Investigator (with Matt Potoski and David Van Slyke), IBM Business of Government Research Award, February 2008 (\$20,000).

Co-Principal Investigator (with Debra Jasper, Betsy Hubbard & Rajiv Ramnath), Battelle Endowment for Technology & Human Affairs, March 2008 (\$56,285).

Principal Investigator, Center for Urban and Regional Analysis Research Grant, Ohio State University, May 2002 (\$28,854).

Principal Investigator, College of Social and Behavioral Sciences Seed Grant, Ohio State University, December 2001 (\$20,814).

Presidential Management Intern Finalist Status, 1999

Ford Foundation Pre-Dissertation Research Grant, 1997 (\$2,500).

TEACHING

Doctoral

Democratic Transitions

Doctoral Colloquium

Organizational Theory
Public Management

Graduate Professional

Applied Strategic Management
Democracy Building in Ukraine Study Tour
Intergovernmental Systems Management
Managing Public Sector Organizations (online and in-person)
Political Economy of Privatization and Contracting Out
Public Organizations and Management
Public Policy and Management Capstone II
Rebuilding Failed and Weak States
Strategy for Public Sector Organizations
Written and Oral Communication

Undergraduate

Democracy Building in Ukraine Study Tour
Introduction to Public Affairs
Nonprofit Internship
Rebuilding Failed and Weak States
Urban Problems and Solutions

PROFESSIONAL DEVELOPMENT/EXECUTIVE TRAINING

Policy Formulation and Implementation (Ohio Public Safety Leadership Academy, March 2015, 2016, 2017)

Public Sector Management and Leadership (Mandela Fellows Program, June 2016, 2017)

EDITORIAL POSITIONS

International Public Management Journal, Guest Co-Editor, with Germa Bel and Mildred Warner, Special Symposium on Mixed Service Delivery, 2014

International Public Management Journal, Guest Co-Editor, with Yijia Jing and Ting Gong, Special Symposium on Collaborative Governance in Mainland China and Hong Kong, 2013

Journal of Policy Analysis and Management, Editorial Board, 2005-2006

Journal of Public Administration Research and Theory, Editorial Board, 2007-present

Journal of Strategic Contracting and Negotiation, Editorial Board, 2014-present

Local Government Studies, Guest Co-Editor, with Germa Bel and Rui Cunha Marques, Special

Symposium on Public Private Partnerships, 2013

Public Administration Review, Editorial Board, 2012-2015

Public Performance Management Review, Editorial Board, 2014-present

REVIEWER

Academic Journals – Manuscripts

Administration & Society

American Political Science Review

Environment and Planning C

Governance

International Public Management Journal

Journal of Economic Policy Reform

Journal of Policy Analysis and Management

Journal of Public Administration Research and Theory

Journal of Public Procurement

Local Government Studies

Nonprofit and Voluntary Sector Quarterly

Policy Studies Journal

Public Administration

Public Administration Review

Public Budgeting and Finance

Public Performance Management Review

Regulation & Governance

State and Local Government Review

Urban Affairs Review

Academic Books

Cambridge University Press

Georgetown University Press

PROFESSIONAL AFFILIATIONS AND SERVICE

American Society of Public Administration

Mosher Award Committee for Best Paper in PAR, 2017

Founders' Fellow Mentor, 2015-2016

Dwight Waldo Award Selection Committee, 2014-2015

Finance Committee, 2014-2015

Section on Procurement and Contract Management, 2016-present

Section on Public Administration Research Best Book Award, 2014-2015

Selection Committee: 75 Most Influential Articles in PAR, 2013

Association for Public Policy Analysis and Management
Public and Nonprofit Management Program Committee, 2007 Conference
Vernon Prize Committee for Best Article in JPAM, 2008

Government Accountability Office
Comptroller General's Educators Advisory Panel, 2017-present

Kiplinger Program in Public Affairs Reporting
Board Member, 2011-2013

National Association of Schools of Public Affairs and Administration
2016 Annual Conference Planning Committee, 2015-2016
Policy Issues Committee, 2014-present
Emerging Scholars Committee, 2014-2017

National Institute of Governmental Purchasing
Higher Education Task Force, 2013-present

Public Management Research Association
Program Committee, 2007 Conference
Program Committee co-chair, 2009 Conference
Conference Site Coordinator, 2009 Conference
Site Selection Committee, 2011 Conference

University of Barcelona, Department of Economic Policy
Conference Scientific Committee, 2008
Conference Scientific Committee, 2012
Conference Scientific Committee, 2016

UNIVERSITY SERVICE

Arts & Sciences, Committee on Curriculum and Instruction, Interdisciplinary Initiatives
Subcommittee, 2009-2011

BETHA Award Selection Committee, 2009-2011

Center for Ethics and Human Values Advisory Board, 2017-present

Center for Slavic and East European Studies Advisory Board, 2009-present

Center for Urban and Regional Analysis Oversight Committee, 2002-2007

College Engagement Council, 2016-present

College of Social and Behavioral Sciences Public Policy Minor Oversight Committee, 2007-

present

FLAS Selection Committee, Center for Slavic and East European Studies, 2007-2010, 2012-present

Leadership Studies Advisory Committee, 2010-2011

OSU International Programs Task Force, 2007

Truman Scholarship Selection Committee, Undergraduate Honors and Scholars, The Ohio State University, 2013-present

School of Public Policy and Management Delegate, Arts and Sciences Faculty Senate, 2003-2006

Student Trustee Selection Committee, Ohio State Board of Trustees, 2017-present

Vice Provost for Outreach and Engagement Search Committee, 2015

COMMUNITY SERVICE

Community Shelter Board, Advisory Board, 2015-present

Ohio State University Star House Oversight Board, 2016-2017

St. Joseph Montessori School, Board of Trustees, 2013-2016