October 3, 2017 - Emotional Intelligence: What Makes a Good Leader?
IQ and technical skills are important, but the ability to manage one's emotional response or emotional intelligence is essential to successful leadership. Identify the five key competencies associated with emotional intelligence and explore how emotional intelligence operates at work, as well as its relationship between emotional intelligence and effective performance.

October 4, 2017 - Writing Techniques for Improved Communication
Improve the quality and impact of your written communications by using practical communication tips relevant to the workplace. Emphasis is placed on how to increase the readability of the written word and on using punctuation to improve understanding.

October 12, 2017 - Becoming a Kaizen Leader
The Japanese word for continuous improvement is “Kaizen”. This class explores what it takes to go to the “next level” personally and professionally. It provides methods and tools for you to start or continue on your leadership journey and strategies on how to apply the principles to your daily routine; increasing your personal and leadership effectiveness.

October 18, 2017 - Secrets to Powerful Presentations
Anytime you are called on to communicate, to persuade, to convince, you make a presentation. Are your presentations dynamic? This interactive seminar is for everyone who sells ideas, talks to groups, or delivers information through oral communication. It is designed to start you on your way to becoming organized, confident, and connected with your listener.

October 24, 2017 - Public Information Law
Ohio's public records law sets the rules for what's confidential and what's not. Every government employee should know what records citizens are allowed to see. This seminar thoroughly explains Ohio's Public Records Act including how to provide information to reporters without violating the law and how to effectively communicate your agency's activities in a way that will protect you from lawsuits.

October 25, 2017 - Civility, Engagement and Performance Optimization
Failure to address uncivil behavior increases the likelihood of staff disengagement and leads to an overall decrease in performance. Learn how to recognize and address the factors contributing to incivility and how to positively influence choices for civility. The result will be enhanced employee and organizational success.

October 26, 2017 - Diffusing Difficult Behaviors
A career in public service often puts you in situations where you encounter difficult behaviors and situations. Learn to identify and manage challenging people and situations. Practice the tools and techniques of interpersonal communication to defuse problematic behaviors, and resolve thorny situations.

November 7, 2017 - Innovative Leadership: New Approaches for the Public Leader
In today's dynamic world, leadership and innovation play a critical role in both individual performance and the long term success of any organization. Innovative Leadership is designed to help you perform the critical self-evaluation needed to refine your leadership skills and to apply new paradigms for optimizing innovation and delivering results.
**November 8, 2017 - Bold Leadership**
All leaders face opposition, uncertainty, and change. Those who face this reality in a bold and positive manner increase their chances of leading successfully. Learn how to achieve results through confident and courageous leadership, drawing from and respecting the opinions of others.

**November 9, 2017 - Being the Best Boss**
What does it take to be a Best Boss? This interactive seminar will give you the leadership tools and techniques needed to be a Best Boss. Participants will complete a self-assessment instrument to better understand their leadership style and will learn Best Boss practices, including how to focus their leadership efforts on Smart Work, encouragement of ownership, building employee competence, and connecting people with a purpose.

**November 14, 2017 - A Leader’s Voice: Communication Skills to Achieve Results**
Without a good communication process your ability to influence people drops considerably. A key component of leadership is intentional influence. This seminar explores advanced communication strategies which directly affect your effectiveness as a leader. You’ll learn how to establish a vision, goals and how to communicate your leadership thinking, to ultimately increase your success.

**November 15, 2017 - Basics of Project Management**
This seminar is an overview of project management, covering the tools, techniques, and balance between the art and science of managing projects and managing people. Part analytic and technical skills and part people skills, you will gain a better understanding of simple, yet effective, techniques for ensuring that projects meet your goals.

**November 16, 2017 - Meetings That Work**
Time is precious and meetings that rob us of valuable time can cause stress and frustration. Discover the secrets of meetings that work. Learn tools that will help you to more effectively engage participants in active roles, increase buy-in and ultimately accomplish organizational goals.

**December 5, 2017 - Practicing the Art of Leadership - NEW replacement for Key Fundamentals**
Successful leadership occurs when followers move past dutiful agreement, and towards leaders, who promote shared learning, develop a common understanding of goals, and together create a shared values system. Whether you are a current or future leader, this seminar opens the door to understanding the art and skills necessary for developing teams and followers.

**December 6, 2017 - Managerial Writing for Results**
No aspect of a manager's job is more important to success than communication, particularly written communication. Your written documents can make a powerful and potentially permanent statement about you and your organization. This seminar will provide you with techniques to sharpen your writing skills. Topics include the writing process, strategies for revising and editing, and the relationship between writing and effective leadership.

**December 7, 2017 - Mediation Skills**
Interested in becoming a more effective problem solver in your work setting? Learning about the mediation process can help. Mediation is a process in which a neutral third-person assists parties in reaching a voluntary agreement. This seminar will introduce you to the seven-stage mediation process, and through interactive exercises will help you to develop the skills necessary to be an effective mediator.
December 13, 2017 - Planning with Purpose and Vision

A common expectation of today's leader is the ability to purposefully plan with the goal to uplift and propel an organization forward. Through interactive individual and small group activities this seminar will help you to learn and apply the principles and components of effective strategic planning to set priorities, maximize resources, establish agreement on outcomes and results, and to ultimately achieve your organization's future successes.

January 9, 2018 - Charge-up Your Motivation

One key to success is the ability to know what your motivators are and how to leverage them for positive outcomes. This seminar will teach you about the Enneagram and how you and others are driven by one of 9 core motivations. Deeper than personality systems which merely describe our behaviors, the Enneagram shows why we exhibit those behaviors, and indicates pathways for personal growth.

January 10, 2018 - Stock Your Toolbox: Pre-Supervisory Skills and Practices

The best employees don't always make the best supervisors, at least not without the proper training. New supervisors can be overwhelmed by the conflicting demands of customers, management, and their co-workers turned subordinates. Today's potential leaders need practical, skill-specific training before being promoted to leadership positions. In this practical and comprehensive seminar, you will acquire the tools needed to make a smooth transition from employee to leader.

January 11, 2018 - Social Media Strategies for Public Service

For the public sector social networking has the power to re-link a community; as digital communication can be useful in policy making, citizen engagement, and public safety. Leveraging the use of social media platforms, agencies can redevelop close bonds with community stakeholders, connecting with them on an individual level.

January 18, 2018 - Working with Colleagues and Superiors: The Art of Influencing Others - NEW one-day format

Workplace relationships are more than the superior subordinate relationship. They involve working with persons from other areas of your own organization as well as employees from outside organizations. Participate in self-assessment and skill-building activities to help you build positive working relationships in a variety of work situations.

January 23, 2018 - Effective Delegation

The most successful managers know when to delegate, what to delegate, and how to be an effective delegator. This seminar offers a comprehensive, step-by-step approach to the art of delegation including what should or should not delegate, whom to delegate to, and effective delegation strategies.

January 24, 2018 - Time Management Solutions for Productivity and Satisfaction

Customers are waiting, your employees want a decision, and the boss is on the phone… Time is a precious resource, and managing it well gets great rewards. This seminar gives you a variety of practical tools to overcome time wasters and focuses on the skills needed to improve productivity and increase your overall job satisfaction.

January 25, 2018 - Creating J. O. Y. in the Workplace: Inspiring Teams through Inclusion - NEW

High performing teams include an environment that is a Judgment Free Zone, where everyone owns their behavior, and everyone on the team yearns to overcome their current circumstance. Learn how to create a work environment that includes J.O.Y., where backgrounds, gifts and talents are maximized and welcomed!

February 13, 2018 - Becoming a Kaizen Leader

The Japanese word for continuous improvement is “Kaizen”. This class explores what it takes to go to the “next level” personally and professionally. It provides methods and tools for you to start or continue on your leadership journey and strategies on how to apply the principles to your daily routine; increasing your personal and leadership effectiveness.
February 14, 2018 - Mastering a Multigenerational Mindset
Generational differences at work affect teamwork, productivity, and effective service. Learn to recognize these differences and to develop strategies which improve generational workplace leadership, communication, and mentoring.

February 15, 2018 - Introduction to Grant Writing and Grant Research
Created for those with little or no grant experience, this introductory seminar combines instruction with practice in writing grant proposals and finding funding sources. Learn about the overall process for writing a grant proposal, review and practice writing the basic elements required in most grant proposals, and investigate the best practices for an online search for funding sources.

February 20, 2018 - Secrets to Powerful Presentations
Anytime you are called on to communicate, to persuade, to convince, you make a presentation. Are your presentations dynamic? This interactive seminar is for everyone who sells ideas, talks to groups, or delivers information through oral communication. It is designed to start you on your way to becoming organized, confident, and connected with your listener.

February 21, 2018 - Leading Out Loud - NEW
Empowerment is a key element in building successful teams. Whether you are a team leader or team member, developing self-esteem and confidence allows you to deepen group relationships, illuminate your talents and discover the power you have to make a difference.

February 22, 2018 - Attitude and Accountability
Creating accountability is the number one personal, managerial and leadership challenge facing individuals and organizations today. While many people recognize the urgent need for accountability, few know how to create or maintain it. Embrace the key lessons of personal accountability - learn how to rise above our circumstances to do what it takes to attain the desired results.

March 6, 2018 - Difficult Conversations, Positive Outcomes
No matter how competent we are at communicating, we all have conversations that cause anxiety and frustration. In these situations it is easy to become defensive, to lose our temper, or to become confrontational. Gain techniques for more productive communication and problem solving, including a step-by-step approach for holding your toughest conversations with less stress and more success.

March 7, 2018 - From Manager to Coach: How to Positively Influence Performance
Developing a successful coaching relationship with employees can build mutual trust and respect and can motivate employees to great success. Good coaches look for ways to leverage strengths and to overcome barriers to improving performance. They know how to bring out the best in their most valuable resource: people. Discover the key concepts and skills needed to coach your employees to optimum work performance.

March 13, 2018 - Basics of Project Management
This seminar is an overview of project management, covering the tools, techniques, and balance between the art and science of managing projects and managing people. Part analytic and technical skills and part people skills, you will gain a better understanding of simple, yet effective, techniques for ensuring that projects meet your goals.

March 14, 2018 - Creativity: Shifting Your Mind, Finding Your Possibilities
You are creative and have the ability to think beyond your limits. Unlocking your creative abilities can help you to develop both personally and professionally and to better position yourself in today's competitive work environment. Learn when you are most creative, how to harness your creativity, how to simplify complicated concepts, strategies to expand your comfort zone, and fun techniques to keep your mind alert.
March 20, 2018 - Practicing the Art of Leadership - NEW replacement for Key Fundamentals
Successful leadership occurs when followers move past dutiful agreement, and towards leaders, who promote shared learning, develop a common understanding of goals, and together create a shared values system. Whether you are a current or future leader, this seminar opens the door to understanding the art and skills necessary for developing teams and followers.

March 22, 2018 - Lose the Drama: Strategies for Peak Performance
Today's leaders and managers often find themselves wasting precious energy dealing with workplace drama instead of focusing on productive work. Learn how to negotiate and diffuse the drama in your organization and replace it with results.

April 3, 2018 - Technical Writing: Define, Organize, Deliver
Developing an effective process to deliver technical documents is beneficial to you and your organization. As a technical writer, you are responsible for transmitting factual information, but more importantly you shape that information for your particular audience's use. This seminar offers you strategies and hands-on opportunities to develop technical writing that is audience-appropriate and relevant to stakeholders.

April 4, 2018 - Construct Your Credibility
You have good ideas on how to work better with the public, your colleagues and other agencies. Therefore getting your ideas heard is crucial the success of the agency. Learn innovative ways to effectively present your point of view and persuade others to understand your position on an issue or topic.

April 5, 2018 - Change Management for Leaders
A critical realization in change management is that change only takes place when individuals act/behave differently. Thus the key to successful change management relies on leadership understanding the critical components for the effective transition from existing conditions/behaviors to those of the vision for enhanced performance.

April 10, 2018 - Emotional Intelligence: What Makes a Good Leader?
IQ and technical skills are important, but the ability to manage one's emotional response or emotional intelligence is essential to successful leadership. Identify the five key competencies associated with emotional intelligence and explore how emotional intelligence operates at work, as well as its relationship between emotional intelligence and effective performance.

April 17, 2018 - Interpersonal Communication Skills
Organizational attitudes, norms and individual styles constantly affect the quality of your interactions within the workplace. Problem solving, job satisfaction and positive relationships all rely on how well you communicate and relate to colleagues. Assess your individual communication style and learn how to leverage your own style to improve workplace communication and job satisfaction.

April 18, 2018 - Delivering Customer Service with Style
Customers today have high expectations and demand attention to their needs providing unique challenges for the public service professional. Maximizing your communication skills are vital to improving service, working with clients and building relationships. You will be introduced to four customer behavior styles and techniques to help you improve your service with each style.
**May 8, 2018 - A Leader’s Voice: Communication Skills to Achieve Results**
Without a good communication process your ability to influence people drops considerably. A key component of leadership is intentional influence. This seminar explores advanced communication strategies which directly affect your effectiveness as a leader. You’ll learn how to establish a vision, goals and how to communicate your leadership thinking, to ultimately increase your success.

**May 9, 2018 - Fully Engaged: Achieving Work/Life Balance**
In our fast paced culture we have more on our To Do lists than ever before. Although we can’t expand the number of hours in a day, we can learn how to get more done by better managing and renewing our energy resources. The key is to achieve a work/life balance. Gain the strategies to achieve this balance and to move forward with increased energy and overall life satisfaction.

**May 10, 2018 - Being the Best Boss**
What does it take to be a Best Boss? This interactive seminar will give you the leadership tools and techniques needed to be a Best Boss. Participants will complete a self-assessment instrument to better understand their leadership style and will learn Best Boss practices, including how to focus their leadership efforts on Smart Work, encouragement of ownership, building employee competence, and connecting people with a purpose.

**May 15, 2018 - Teamwork: Moving from Dysfunction to High-Performance**
Is your team functioning to the best of its ability? Getting work done in the 21st century relies on technology and teamwork. The technological component can be designed, updated and supported 24/7; the team element - that is another story! This seminar will help you to analyze team performance, identify effective and ineffective team behaviors, and implement strategies for more productive teamwork.

**May 16, 2018 - Working with Colleagues and Superiors: The Art of Influencing Others - NEW one-day format**
Workplace relationships are more than the superior subordinate relationship. They involve working with persons from other areas of your own organization as well as employees from outside organizations. Participate in self-assessment and skill-building activities to help you build positive working relationships in a variety of work situations.

**May 17, 2018 - Coach Yourself to Success**
Career coaching is a highly effective way to further your career. Learning the techniques professional life coaches use to affirm and inspire their clients can better position you for professional success. This interactive workshop teaches you to coach yourself using the important techniques learned. It will challenge the perspectives you hold about yourself, your work, and the opportunities available to you.